

# JAMES BRANDON SPENCER

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## Summary

Strategic corporate healthcare professional offering 20+ years of experience impacting business direction with successful leadership decisions. Talented at providing key plan development and implementation. Veteran creator of successful business plans and strategic development initiatives. Strong ability to provide risk assessments, and limit organizational compromise. Experience in providing leadership to create and maintain healthy employee to employer communications and relationships. Offering extensive background in Regulatory State and Federal Compliance. Experienced team builder, with expert public relation skills

## Skills

- Public relations expert
- Recruiting and hiring top talent
- Identifying and cultivating talent within the organization
- Policy and procedures Design
- Risk management
- Regulatory compliance
- Cost breakdown analysis
- Business development
- Cash Flow analysis
- Executive leadership

## Experience

**CHIEF EXECUTIVE OFFICER** | 02/2001 - 06/2020

**Trans-Star Ambulance Company - Prestonsburg, KY**

- Built high-energy, forward-thinking teams to modernize legacy operations to keep the organization agile in changing conditions.
- Presented certificate of need cases to the *Kentucky Cabinet for Health and Family Services* for service territory expansion.
- Oversaw budgetary and financial activities and implemented strategies to grow business and profits.
- Led organization by establishing business direction and actualizing operational plans to meet goals.
- Cultivated successful business culture focused on performance optimization and goal attainment.
- Reviewed daily financial reports and reconciled accounts to keep information current and accurate.
- Engaged operations team to assess current operations and contribute to strategic revitalization for expansion into new markets.
- Discussed external industry perspectives to deliver measurable improvements in business decision and risk management.
- Enabled organization to scale through rapid growth by identifying and eliminating bottlenecks, risks and other constraints.
- Implemented robust policies and organizational structures to underpin successful expansion and drive continuous growth.
- Engaged in risk management by reviewing proposed actions and employee conduct and assessing for potential liability.
- Minimized staff turnover through appropriate selection, orientation, training, staff education and development.
- Established working relationships with regulatory agencies.
- Provided compliance risk control consultation to committees and leadership.
- Planned and executed compliance audits to check company policies, procedures and controls.